



Select Service REALTY

1061 W Avenue M14 Suite C
Palmdale, CA 93551



Jared Erfle, Broker
Jared@ssrREO.com
(661) 492-2996



Victoria Erfle, Owner
Victoria@ssrREO.com
(661) 492-3149

[Resume for Jared Erfle](#)

[Resume for Victoria Erfle](#)

[Broker License](#)

[Real Estate License](#)

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Select Service Realty

Click Here for complete up-to-date market statistics for the
Greater Antelope Valley including Palmdale & Lancaster, CA



Southern California

North Los Angeles and Southeast Kern Counties

High Desert Region

Antelope Valley

Palmdale, Lancaster, Littlerock, Rosamond, Acton

Jared Erfle

Select Service Realty
1061 W Avenue M14 Ste C
Palmdale, CA 93551
jared@ssrREO.com
Direct (661) 492-2996 / Fax (661) 310-2122

Serving Northern Los Angeles and Southeast Kern Counties
93510, 93532, 93534, 93535, 93536, 93543, 93544, 93550, 93551, 93552, 93560, 93591, 91310,
91321, 91350, 91351, 91354, 91355, 91381, 91384

REO Affiliations

National REO Brokers Association (NRBA)

Platinum REO Agents
RES.net Certified

REOTrans Certified
Disposolutions

Current REO Clients

IndyMac Bank
Atlas REO – Fannie Mae
Precision Asset Management – Chase
Premiere Asset Services
National Default Servicing – Fannie Mae
Green River Capital

Bank of America
Atlas REO -- GMAC
US RES
Aurora Loan Service
National Default Servicing -- EverHome

Perform the following tasks for the clients listed above

Expert Broker Price Opinions
Coordinate CFK Program
Assist Eviction Attorneys
Coordination of Appraisal and Insurance
Claims
List and Market Property
Presentation of Offers

Provide Monthly Marketing Reports
Preparation of contracts & addendums
Monitoring of contractual time frames
Coordinate on-time closings by
monitoring buyers progress
Coordinate repair & maintenance bids
Coordinate and monitor field services

Resources

- Broker/Owner of Independent Real Estate Office
- Leader of a team of REO professionals – 5 licensed , 5 admin staff
- E&O Insurance with \$1,000,000 coverage
- Own Multiforms for Fannie Mae assets
- Consistently network with REO Brokers nationwide through multiple affiliations
- Attend conferences (NRBA, REOMAC, Five Star, etc.) to keep current on issues

Unique Selling Elements

- 3 MLS – covering 3 Southern California counties and MLS alliance with coverage of the Southern half of the state of California
- Internet Marketing
 - Displayed on our 6 primary websites
 - Web syndication – allowing the property to be listed on hundreds of websites including homes.com, trulia.com, etc.
- Aggressive pay-per-click advertising to locate buyers of REO properties
- Marketing to our “buyers in waiting” -- dedicated buyer’s agents working with a data base of thousands of buyers currently looking for REO properties
- City-wide network of agents waiting to hear about my new REO listings distributed via email

Education

Default School

REO Best Practices, Advanced Evaluations
Client specific courses, 2007-2008

Online

Chapman University

M.A. Curriculum and Instruction, 2003

Orange, CA

Western Montana College

B.S. Secondary Education, 1995

Dillon, MT

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Service Areas

- **Serving Northern Los Angeles and Southeast Kern Counties, California**
- 93510, 93532, 93534, 93535, 93536, 93543, 93550, 93551, 93552, 93560, 93591, 91310, 91321, 91350, 91351, 91354, 91355, 91381, 91384
- Palmdale, Lancaster, Acton, Agua Dulce, Canyon Country, Castaic, Elizabeth Lake, Hi Vista, Juniper Hills, Lake Hughes, Lake Los Angeles, Littlerock, Newhall, Quartz Hill, Rosamond, Santa Clarita, Saugus, Stevenson Ranch and Valencia.

Professional Affiliations

- **NRBA (National REO Brokers Association)**
- Platinum REO Agents (founding member)
- TGE Platinum Group (Teresa Gordon)
- Minority Women Owned Business (MWOB)
- AREAA (Asian Real Estate Association of America)
- NAHREP (National Association of Hispanic Real Estate Professionals)
- California / National Association of Realtors

Current REO Clients

Premiere Asset Services (PAS), Platinum Real Estate Services, Wilshire, New Vista, InSouth Funding Inc., Kondaur Capital, and others.

Perform the following tasks for the clients listed above

1. Expert Broker Price Opinions
2. Coordinate CFK Program
3. Assist Eviction Attorneys
4. Coordination of Appraisal and Insurance Claims
5. List and Market Property
6. Presentation of Offers
7. Provide Monthly Marketing Reports
8. Preparation of contracts & addendums
9. Monitoring of contractual time frames
10. Coordinate on-time closings by monitoring buyers progress
11. Coordinate repair & maintenance bids
12. Coordinate and monitor field services

Performance Objectives

- 24 hour turn around on most BPOs
- Same day re-keys
- Contractor bids in 48 hours
- 98% Success rate on CFK negotiations for 2009

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Resources

- Leader of a team of REO professionals – 5 licensed , 6 admin staff
- E&O Insurance with \$1,000,000 coverage
- General Liability Insurance with \$1,000,000 coverage
- Own Multiforms for Fannie Mae assets and trained in FNMA Rental Program
- Consistently network with REO Brokers nationwide through multiple affiliations
- Attend conferences (NRBA, REOMAC, Five Star, etc.) to keep current on issues

Unique Selling Elements

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- City-wide network of agents waiting to hear about my new REO listings distributed via email

Education

Holmes College

Melbourne, Australia

Travel and Tourism, 1996

REO Specific Training and Platforms

Advanced Evaluations – Default School

Res.Net – Certified

REOTrans – Platinum Certified

PAS Policies & Procedures – Default School

Indymac REO Procedures – Default School

DispoSolutions

Service Areas in North Los Angeles and Southeast Kern Counties

Los Angeles County	
Palmdale	93550
	93551
	93552
	93591
Lancaster	93534
	93535
	93536
Acton	93510
Agua Dulce	91350
Canyon Country	91351
Castaic	91310
	91384
Elizabeth Lake	93532
Hi Vista	93535
Juniper Hills	93543
Lake Hughes	93532
Lake Los Angeles	93550
	93591
Littlerock	93543
Llano	93544
Newhall	91321
Quartz Hill	93536
Santa Clarita	91351
	91321
	91354
	91355
Saugus	91350
Stevenson Ranch	91381
Valencia	91354
	91355
Kern County	
Rosamond	93560

2A SSR Service Area Zip Codes

Select Service Realty

Base Zip Codes

93551, 93550, 93552, 93591, 93536,
93535, 93534, 93543, 93553, 93563,
93510, 93532, 93560,

93551; 93550; 93552; 93591; 93536;
93535; 93534; 93543; 93553; 93563;
93510; 93532; 93560;

Extended Coverage Area

91310, 91321, 91350, 91351, 91354,
91355, 91381, 91384

91310; 91321; 91350; 91351; 91354;
91355; 91381; 91384;

STATE OF CALIFORNIA

Department of Real Estate
Serving Californians Since 1917

Real Estate Broker License

Jared Shane Erfle

MAIN OFFICE ADDRESS

1061 W AVE M14 STE C
PALMDALE, CA 93551


Real Estate Commissioner

Identification Number: **01432765** Issued: **February 27, 2009** Expires: **February 26, 2013**

STATE OF CALIFORNIA

Department of Real Estate
Serving Californians Since 1917

Real Estate Salesperson License

Victoria Hyangran Erfle

BROKER AFFILIATION
J & V ERFLE ASSOCIATES INC
1061 W AVENUE M14 STE C
PALMDALE, CA 93551


Real Estate Commissioner

Identification Number: 01381007 Issued: June 04, 2009 Expires: May 04, 2011

**Request for Taxpayer
Identification Number and Certification**

Give form to the
requester. Do not
send to the IRS.

Name (as shown on your income tax return)
J & V Erfle Associates, Inc.

Business name, if different from above

Check appropriate box: Individual/Sole proprietor Corporation Partnership
 Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ Exempt payee
 Other (see instructions) ▶

Address (number, street, and apt. or suite no.)
5646 Regent Hill Ter

City, state, and ZIP code
Palmdale CA 93551

Requester's name and address (optional)

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Social security number

or

Employer identification number
35 2264059

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here Signature of U.S. person ▶ 

Date ▶ **10/16/2009**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,